



# Generating Leads From Open Houses

**Hosted by**  
South Padre Island  
Board of REALTORS®

**When** January 8, 2018

**Where**  
2111 Padre Blvd. Suite #5  
South Padre Island, TX 78597

Registration: 12:45pm

**Class** 1pm - 2pm

**Instructor(s)** Marion Napoleon

This is an interactive broadcast class, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor via live video. Contact the host for more information.

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## Registration

Name on TREC license

TREC license #

Primary phone

Email address

### CE credit

If seeking CE credit, please bring your real estate license and a valid photo I.D.

### Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

### Refund/cancellation policy

No refunds will be issued after January 3, 2018.

### Courses & fees

## Generating Leads From Open Houses

1 hrs. CE, course #TBD

\$10

The hardest part of the job for any real estate or mortgage professional is converting stone cold leads into cold hard cash. Come learn how to take those cold and lukewarm leads and turn them into customers. Gain insight the right tools to assess buying potential and learn the best ways to market, partner and close deals with anyone.

### Deadline

Register by January 3rd After deadline, add \$5 to registration fee

**Method of payment**  Cash  Check  Money order  Visa  
 MasterCard  Discover  American Express

Name on card

3-digit CSC

Billing address

ZIP

Credit card number

Expiration date

Signature

## To register

Fill out this form and email  
[Lindsey@spirealtors.com](mailto:Lindsey@spirealtors.com)

Questions?

Contact Lindsey Martinez  
(956) 772-1940



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