



Generating Buyer and Seller Leads

Hosted by
South Padre Island
Board of REALTORS®

When November 7, 2019

Where
2111 Padre Blvd. Ste 5
South Padre Island, TX 78597

Class
Registration: 8:15am
8:30am – 5:00pm

Instructor(s) Katrina Barnes

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

Registration

Name on TREC license

TREC license #

Primary phone

Email address

Courses & fees

\$100

Generating Buyer and Seller Leads

8 hrs. CE, course #34298

\$100

As a real estate professional, you know that lead generation is critical for growing your real estate business. What lead generation strategies offer the greatest return or how will you know where to invest your time, efforts and money? This course will help students evaluate the art and science of generating leads. Course will examine the lead generation process from identifying viable leads, to qualifying them and converting them into clients. The course will also review the tools and techniques necessary to implement a successful lead generation strategy that is adaptable to your business and target market.

Deadline

Register by 10/31/19 After deadline, add \$5 to registration fee

Method of payment Cash Check Money order Visa
 MasterCard Discover American Express

Name on card

3-digit CSC

Billing address

ZIP

Credit card number

Expiration date

Signature

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TEXAS ASSOCIATION OF REALTORS®

Provider #0001

800-873-9155 • education@texasrealtors.com

CE credit

If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy

No refunds will be issued after October 31, 2019.

To register

Fill out this form and email
Lindsey@spirealtors.com

Questions?

Contact Lindsey Martinez
(956) 772-1940