



# It's Not the Lead, It's the Leader

**Hosted by**  
South Padre Island  
Board of REALTORS®

**When** Wed, April 17, 2019

**Where**  
2111 Padre Blvd. Ste. 5  
South Padre Island, TX 78597

**Class** Registration: 12:45am  
1pm – 3pm

**Instructor(s)** Tina Wilcher

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

## Registration

Name on TREC license

TREC license #

Primary phone

Email address

**Courses & fees**

\$20

### It's Not the Lead, It's the Leader

2 hrs. CE, course #32665

\$20

Lead generation is one step to growing your business, but lead conversion is key to success. Find out how to curate, cultivate, and convert more leads than ever. From prospecting practices to online lead services, you'll come away with a clear understanding of the best practices in the business and a new perspective on your lead-generation process.

### Deadline

Register by 04/10/19 After deadline, add \$5 to registration fee

**Method of payment**  Cash  Check  Money order  Visa  
 MasterCard  Discover  American Express

Name on card

3-digit CSC

Billing address

ZIP

Credit card number

Expiration date

Signature

 **TEXAS REALTORS® UNIVERSITY**  
TEXAS ASSOCIATION OF REALTORS®

Provider #0001

800-873-9155 • education@texasrealtors.com

### CE credit

If seeking CE credit, please bring your real estate license and a valid photo I.D.

### Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

### Refund/cancellation policy

No refunds will be issued after April 10, 2019.

## To register

Fill out this form and email  
Lindsey@spirealtors.com

Questions?

Contact Lindsey Martinez  
(956) 772-1940